

# Why Poverty Matters to our Children, Families, and Schools

Office of the Pima County School Superintendent  
Summer Institute

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# COMPLEX and HISTORIC

- The Bible contains **300** passages on the poor
- **Divides** our political discourse
- Many **misconceptions**
- Most of us, *including most decision-makers*, are on the **outside looking in**



# Poverty is expensive

- ◎ It is a drain on resources
- ◎ It is a waste of human potential
- ◎ It impacts the next generation
- ◎ It limits our capacity to have full and meaningful relationships

We can't have a **sustainable community** unless we **address poverty in more effective ways**



# Economic class

- Economic class is a continuous line, not a clear-cut distinction.
  - We all have our own stories of economic class
- ❑ This work is based on **patterns**.
  - ❑ Patterns have **exceptions**.
  - If we understand **patterns**...
    - We can change **outcomes**.



Poverty ...

Middle Class ....

Wealth

# F O O D



When you are deciding what to eat, what are you thinking about?





# FOOD



## POVERTY

Key question: Did you have enough?

Quantity important

## MIDDLE CLASS

Key question: Did you like it?

Quality important

## WEALTH

Key question: Was it presented well?

Presentation important





Few Resources...

More Resources...

Abundant Resources



“We know that a child’s life expectancy is predicted more by his **ZIP code** than his genetic code.”

- To effectively reduce poverty *and* poor health

**we must  
address both.**



- Insufficient education
- inadequate housing
- racism
- food insecurity

**are also indicators  
of poor health.**

- *Investing in What Works for America’s Communities*  
RWJF President and CEO Risa Lavizzo-Mourey

# “Poverty as a childhood disease”

May 13, 2013

Dr. Perri Klass:

*Think for a moment of poverty as a disease, thwarting growth and development, robbing children of health, happy futures they might otherwise expect.*

**The New York Times**

Poverty in this country is now likely to define many children's life trajectories in the harshest terms: *poor academic achievement, high dropout rates, and health problems from obesity and diabetes to heart disease, substance abuse, and mental illness.*



Unstable ...



Stable ...



Very Stable ...

# Poverty is stamped into DNA in childhood *and stays there*

"For each decrease of one year in parental home ownership, the participants' odds of developing a cold increased by approximately **9 percent.**"

A poorer upbringing increases people's susceptibility to colds later in life, something they can't shake even if they climb the socioeconomic ladder.



# Frozen social mobility

More than **6 in 10** children born into the lowest income quintile will never make it into the middle bracket.

Those in the top quintile, almost **4 in 10** stayed in the top.

Researchers call it “**stickiness at the ends**,” where those at the top or bottom of income distribution tend to stay there.

***Stickiness***



# Economic class is a fault line that runs through our communities



**Separated by geography and by opportunity**



# The double divide: social and income



- “The rising inequality is beginning to produce a two-tiered society in America in which the more affluent citizens live lives **fundamentally different from the middle- and lower-income groups.**”

*William Julius Wilson*



# One in **4** Tucsonans

	U.S.	South Bend	AZ	Pima County	Tucson City
Individuals	15.7%	28.2%	18.3%	19.5%	25.9%
Families*	18.4%	36.6%	21.4%	22.6%	29.4%
Single Female Households*	40.6%	57.2%	40.1%	41.7%	46.1%
Children Under 18	22.2%	43.6%	26.1%	28.1%	35.7%

**\*With related children under 18 years**

**Source: 2010-2012 American Community Survey 3-Year Estimates**



Free and Reduced Lunch Rates 2014	
Arizona	58%
Pima County	53.2%
Sunnyside School District	76.7%
TUSD High School average	77.42%



F R E E     A N D     R E D U C E D     L U N C H

40% tipping point



## Children of Color experience poverty at the highest rates

1. Of adults, 13.5% live in poverty.
2. **One in five children** live in poverty (21.1%).
3. For children under the age of **5**, **one in four** (24%) live in poverty.
4. For children of color, **one in 3** live in poverty.

	Children (%)		Young adults in poverty (%)	Total (in millions)
	Poverty	Deep poverty		
African American	37.1%	18.2	29	4.1
Hispanic	31.9	12.9	16.1	4.7
White	12.3	5.4	22.4	5.7
Asian			19.8	

When poverty reaches a point of **critical mass** in a **community** (or area of a community) the people with the most resources tend to move out, **leaving behind pockets of poverty.**

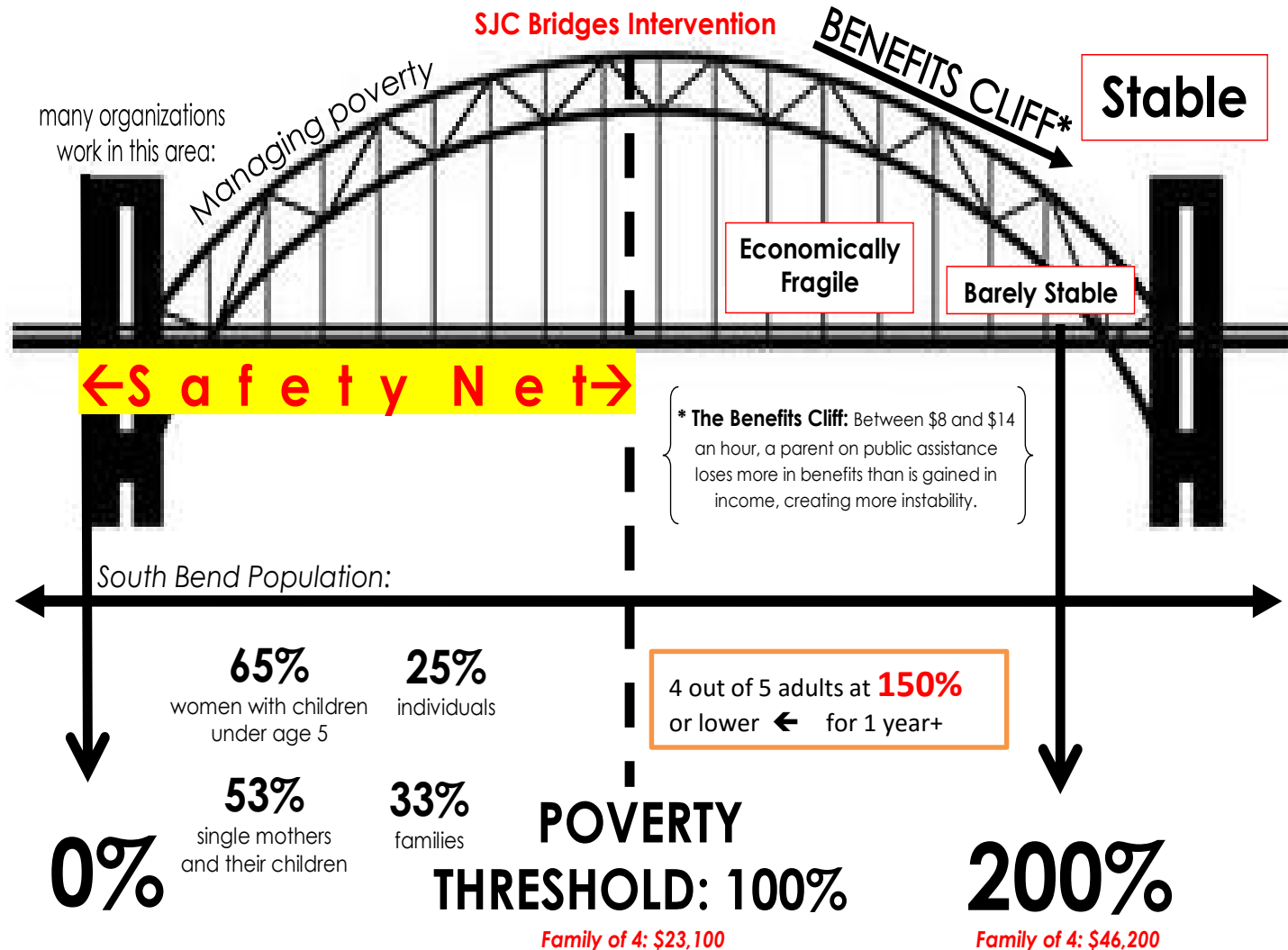
*Then, a community becomes more unstable and unsustainable, creating a downward spiral.*



**40% Tipping Point**

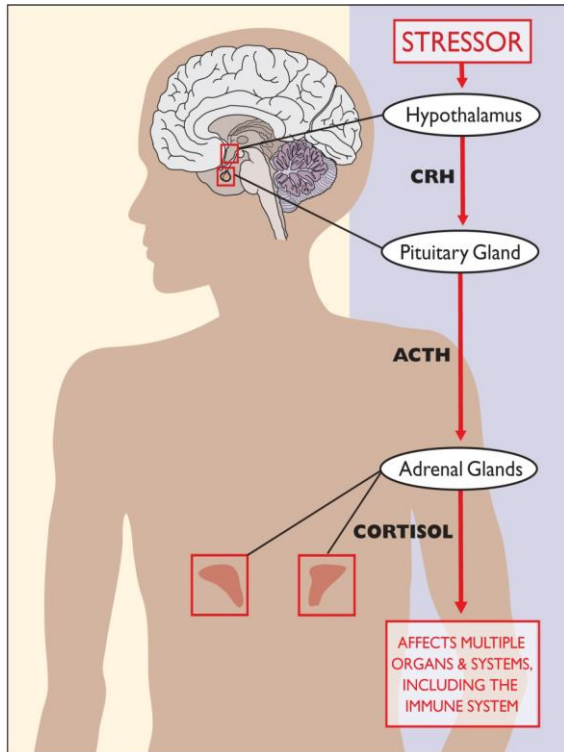


# The Bridge Out of Poverty



# Without intervention...

In the body, *poverty accumulates*



In our communities, *poverty concentrates*



# Finding the **double win**

## Better outcomes for people in poverty

- People in poverty are our neighbors, parents, voters, workers, and leaders – *present and future*.
- **Community stability is built on family and neighborhood stability.**

## Reduced community costs

- There is a **business case** that can be made for addressing poverty effectively.





# Asthma rates highest in poor neighborhoods

- “The health of a neighborhood doesn’t just rely on the decisions an individual makes, but on the resources that are available to them in that neighborhood.”
- *NYC’s Health Commissioner Mary Bassett*



# The \$2,744,000 difference

## **Avoidable** Hospital Admissions for Asthma

	# adults per 100,000	# children per 10,000	Total cost
	\$6000	\$3600	
Bed-Stuy	531	54	<b>\$3,340,400</b>
Bay Ridge	94	9	\$596,400

# What *is* poverty?



*How do we measure it?*

# US Official Poverty Guidelines: 2013

Family Size	Annual Income*
Four	\$ 24,300
Three	\$ 20,160
Two	\$ 16,020
One	\$ 11,880

Source: U.S. Department of Health & Human Services .

# BRIDGES' DEFINITION OF POVERTY

*“The extent to which an individual does without resources.”*

**Situational Poverty:** A lack of resources due to a particular event (divorce, natural disaster, etc.)

**Generational Poverty:** Having been in poverty for at least two generations





The  
Equation  
of Poverty

Lack of Resources

+ Instability

+ Stress

+ Environment

(which includes structures and systems... or lack of)

+ Coping strategies

---

= Poverty



# The *Stress* of Poverty

- Poverty-related concerns **consume mental resources**, leaving less for other tasks.
- Roughly the **same results** found in people subjected to a night with **no sleep**.
- = a drop of as much as **13 points in their IQ** —

*“Poverty is the equivalent of **pulling an all-nighter**.*

*Picture yourself after an all-nighter.*



***Being poor is like that every day.”***

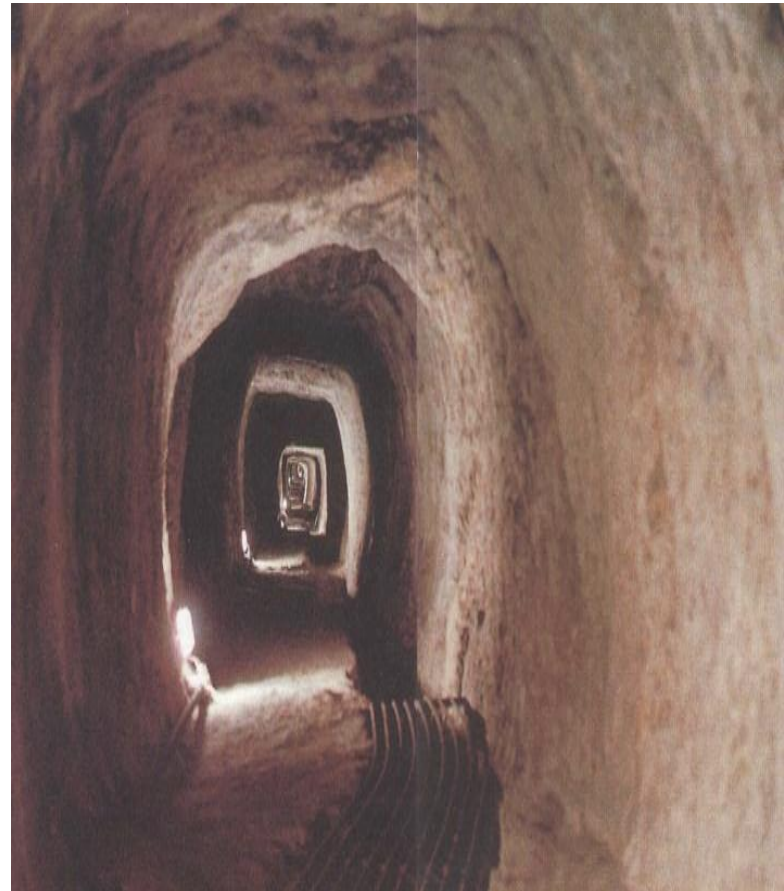
# TYRANNY OF THE MOMENT

**“The need to **act**  
overwhelms  
any willingness  
people have to **learn**.”**

Source: *The Art of the Long View* by Peter Schwartz

# The Tunnel of Scarcity

- Scarcity captures the brain and leads people into a tunnel.
- **Your only focus is solving the emergency of the moment.**
- You can't notice what is outside the tunnel.
- **Important things on the periphery get ignored.**



# Under-resourced people live in under-resourced environments



Low-income families are more likely to live in neighborhoods with **high rates of crime, drug abuse, and failing schools.**

# Geography of Financial Exclusion

## Payday lending is a growing business

From \$10 billion in 2001 to nearly

**\$30 billion** dollars in 2010

But Americans paid more than that in

**overdraft fees in 2011:**

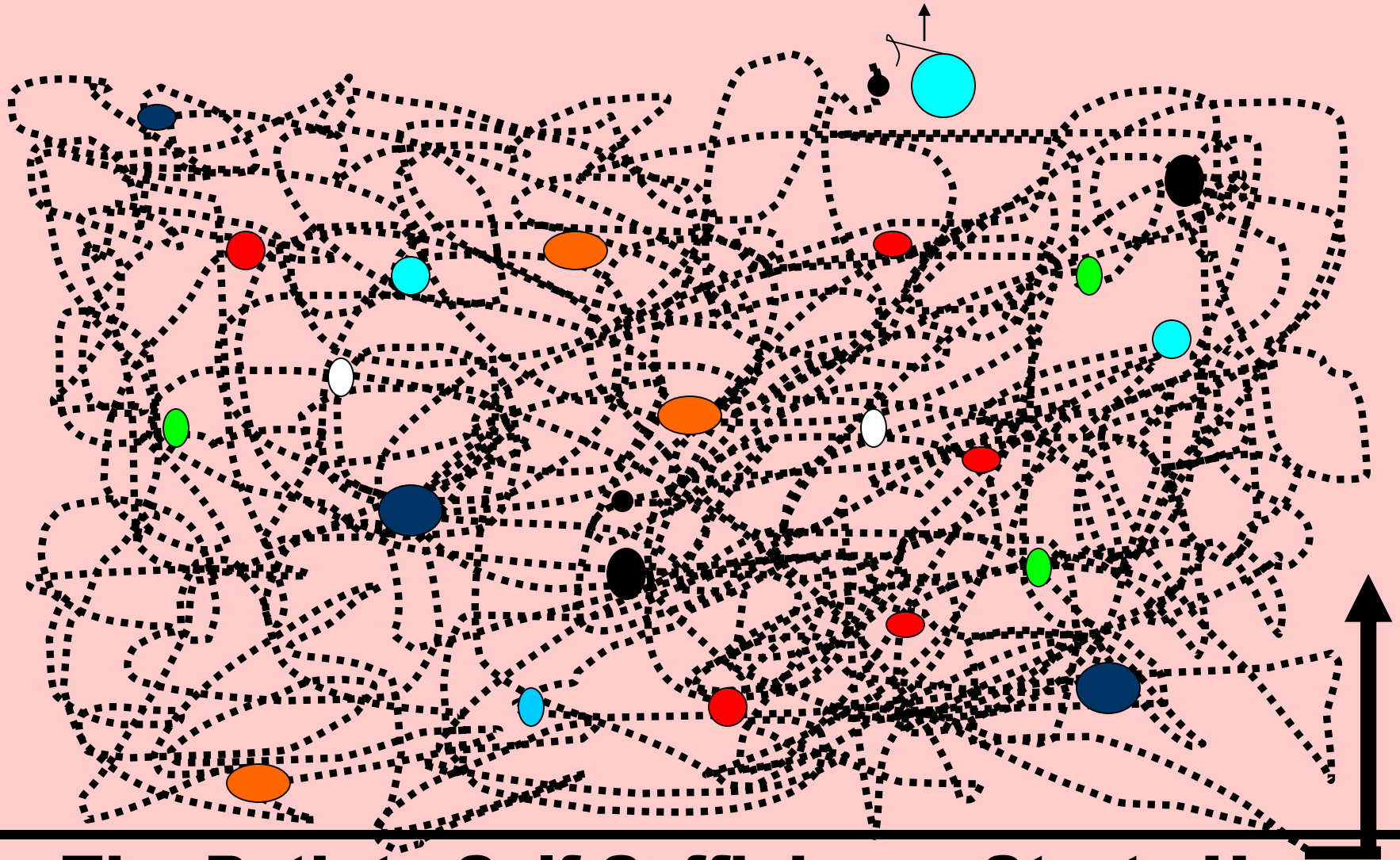
❖ **a record**  
**\$38 billion**

- An overdraft = a short-term loan
- If it had a repayment period of seven days, the APR for a typical incident would be over

**5000%**



# Welcome to Self-Sufficiency



**The Path to Self-Sufficiency Starts Here**



# Carsey Report: *More Poor Kids in More Poor Places*

- ***Just getting by*** requires piecing together a livelihood from part-time jobs, seasonal work, and public assistance such as food stamps, Supplemental Security Income (SSI) or Women, Infants, and Children (WIC) benefits.
- **The instability inherent in piecemeal** and seasonal work makes every- day life, along with eligibility for support programs, **volatile and uncertain.**
- As one service provider in the county said regarding a client, ***“It isn’t one tipping point. That’s really middle-class phenomenon... When you’re spread as thin as she was, anything could be a tipping point... The net is so frail.”***



# Cornell study: Children and Chaos

- *Crowding.*
- *Noise.*
- *Lack of Routines.*
- *Residential relocation.*
- *School relocations.*
- *Maternal partner change.*



- By age 4, children in families living with incomes under 200% of the federal poverty line have less gray matter - brain tissue critical for processing of information and execution of actions - than kids growing up in families with higher incomes, according to the research.

# Poverty as toxic stress

- When young children grow up in **toxic environments** associated with poverty, **their brains naturally make survival their top priority.**
- The result is that parts of the brain associated with **survival** are prioritized, rather than areas of the brain that control **higher-order thinking and reasoning.**

Over the last few years, many other scientists have also found links between growing up poor and differences in cognitive development.



# Continuum of Stability

**Extremely Unstable  
Environments**

**Unstable  
Environments**

**Stable  
Environments**



Daily life disrupted by violence, illness, addiction, disabilities, and/or unstable community conditions.

Highly affected by generational poverty.

Stabilizing the environment and building resources may take a very long time.

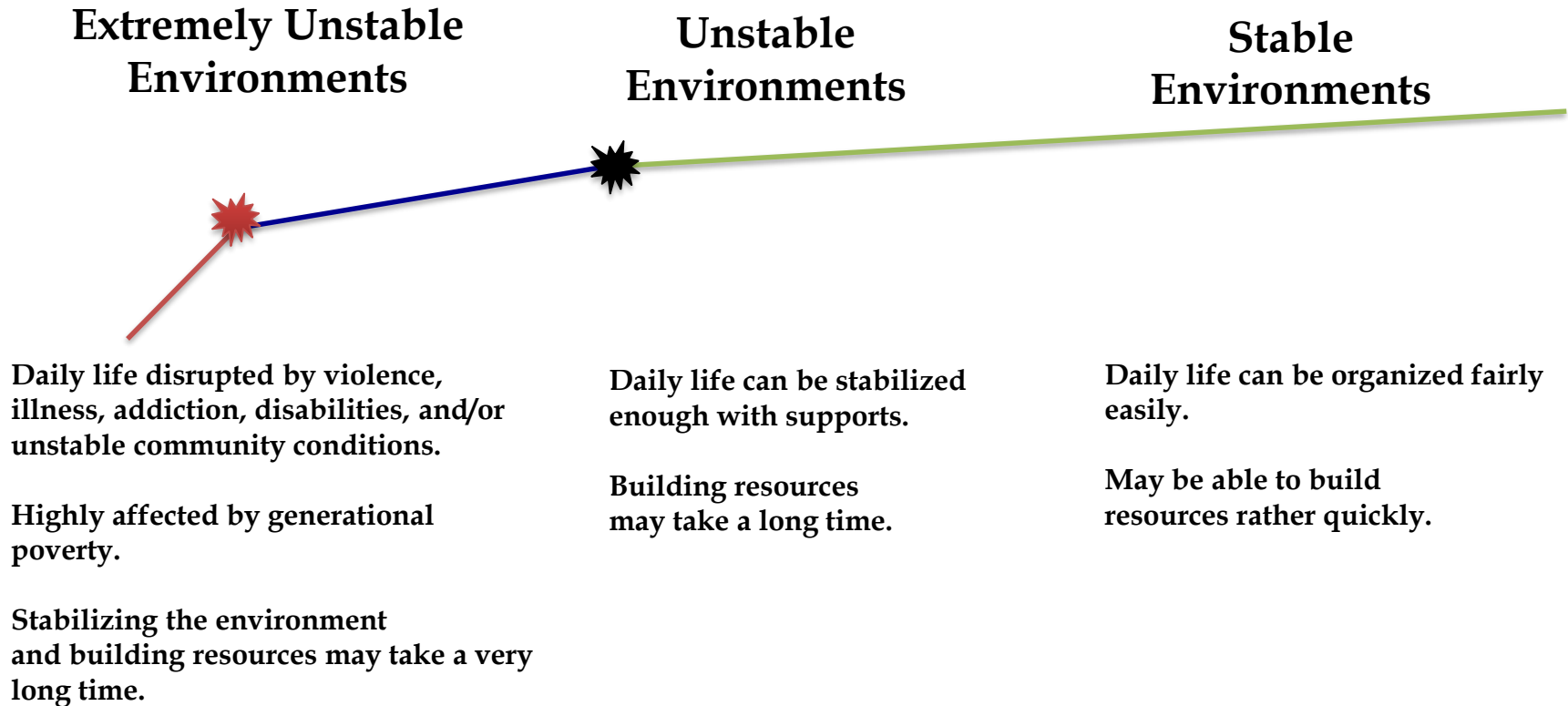
Daily life can be stabilized enough with supports.

Building resources may take a long time.

Daily life can be organized fairly easily.

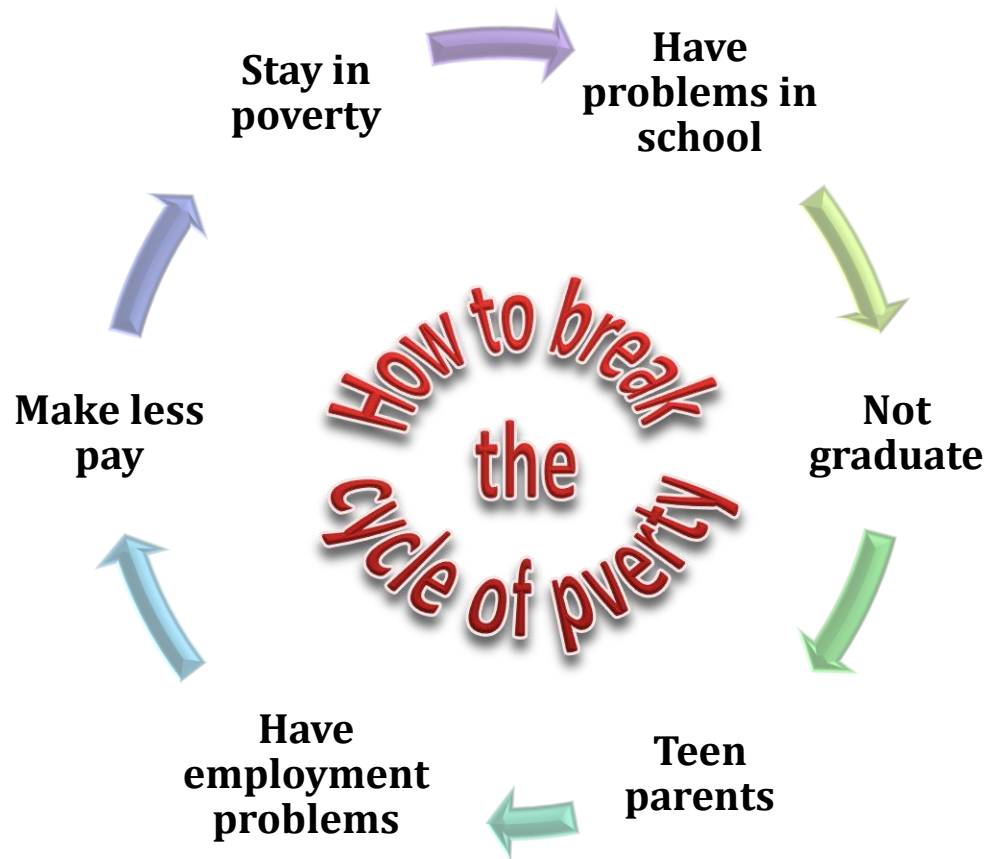
May be able to build resources rather quickly.

# Continuum of Stability



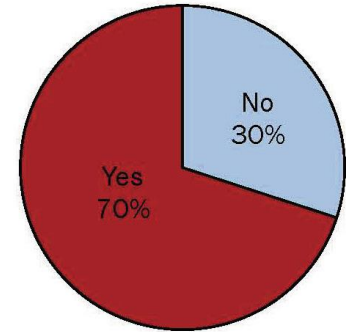
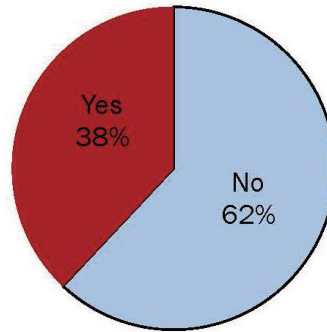
***Kids Count Study 2011***

***“Children who grow up in poverty have a much tougher time...”***



# Poverty **Impacts** Education

- children who spend a year or more in poverty account for **38 percent** of all children,
- but they account for **70 percent** of all children who do **not** graduate from high school





Without a high school degree

**90%** of the jobs are closed to you

## No sick days

- 40% of private sector workers
- 70% of low wage workers

## Wage theft

- 2/3rds of low wage workers experience wage theft = \$933 million in 2012

## Schedule changes

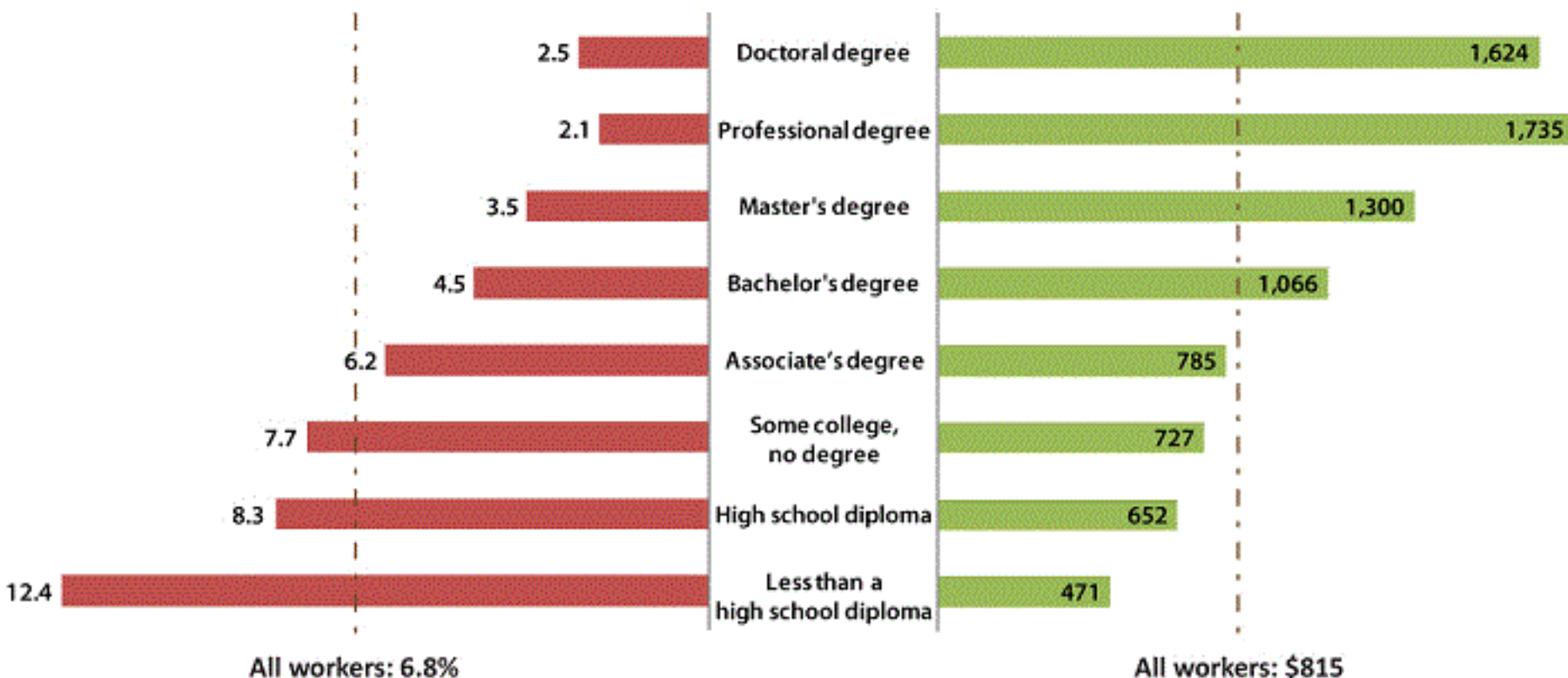
- Often schedules change week to week

# The difference a college degree makes

## Earnings and unemployment rates by educational attainment

Unemployment rate in 2012 (%)

Median weekly earnings in 2012 (\$)



Source: Bureau of Labor Statistics, Current Population Survey

- Unstable
- Unpredictable
- Stressful
- Hyper-vigilant
- Survival mode
- Concrete problem solving
- Outside the norm



In the last election, poverty was mentioned in 3 to 10% of the stories.

The experience of poverty is a trap

# Consider the contrasts...

## Poverty



- Instability
- Lack of predictability
- Stressful; hyper-vigilant
- Tyranny of the moment
- Survival mode
  - Feels like constant crisis
- Concrete problem solving
- Outside the norm

## Middle Class



- Stable
- Predictable
- Emphasis on safety
- Future focused
- Stress is managed
  - Emphasis on quality of life
- Abstract problem solving
- Politics, consumerism, education – *all normed to you*



Society – *and organizations*–  
are *normalized* to stability and planning

Our **default** lens  
is for resourced people



Talmud: We see things not as they are, but as **we** are...





**TARGET®**

*How well do we know our customer?*

*How well do we know our families?*

*How well do we know our students?*

# Four Approaches

1. Preventing poverty
2. Alleviating suffering
3. Aiding transition to economic stability
4. Addressing structures in a community

***Hard Differentiators:***

*Bridges Community of Practice Model*



Most communities focus their efforts on alleviating **suffering**.



From **getting by** ...

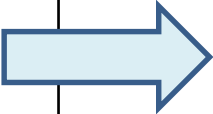
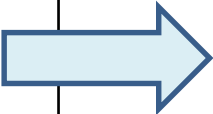




To **getting ahead** ...

It takes a **different strategy** to *transition* out of poverty ...





# Community Sustainability Grid

A Comprehensive Planning Tool for Bridges Steering Committees

	Individual Behavior	Human and Social Capital in the Community	Exploitation	Political/ Economic Structures
Individual Action				
Organizational Action				
Community Action				
Policy				

# Community Sustainability Grid

A Comprehensive Planning Tool for Bridges Steering Committees

	Individual Behavior	Human and Social Capital in the Community	Exploitation	Political/Economic Structures
<b>Individual Action</b> 			<i>This area is often overlooked and unregulated</i>	
<b>Organizational Action</b> 				<i>Who controls this part of the grid?</i>
<b>Community Action</b> 				
<b>Policy</b> 			<i>Who controls this part of the grid?</i>	

# More tools in the toolbox

## Financial Sector tools

- Many low-income people are un/under banked and vulnerable to financial predators
- *How can we provide access to fair credit to build financial stability and increase the customer base?*

## Civic Engagement tools

- Poverty locks up leadership potential
- *How can we engage more low-income residents to become involved in solving community problems?*

## Criminal Justice sector tools

- People in poverty are more likely to be in the criminal justice system
- *How can we move people out to more stable lives and lower court and system costs?*

## Higher Education tools

- College is increasingly the divider for economic stability
- *How do we increase the possibility that low-income people can enter and complete college without huge debt?*

## Health sector tools

- Health follows wealth and ER visits are costly
- *How do we build health and lower costs?*

## Social Service sector tools

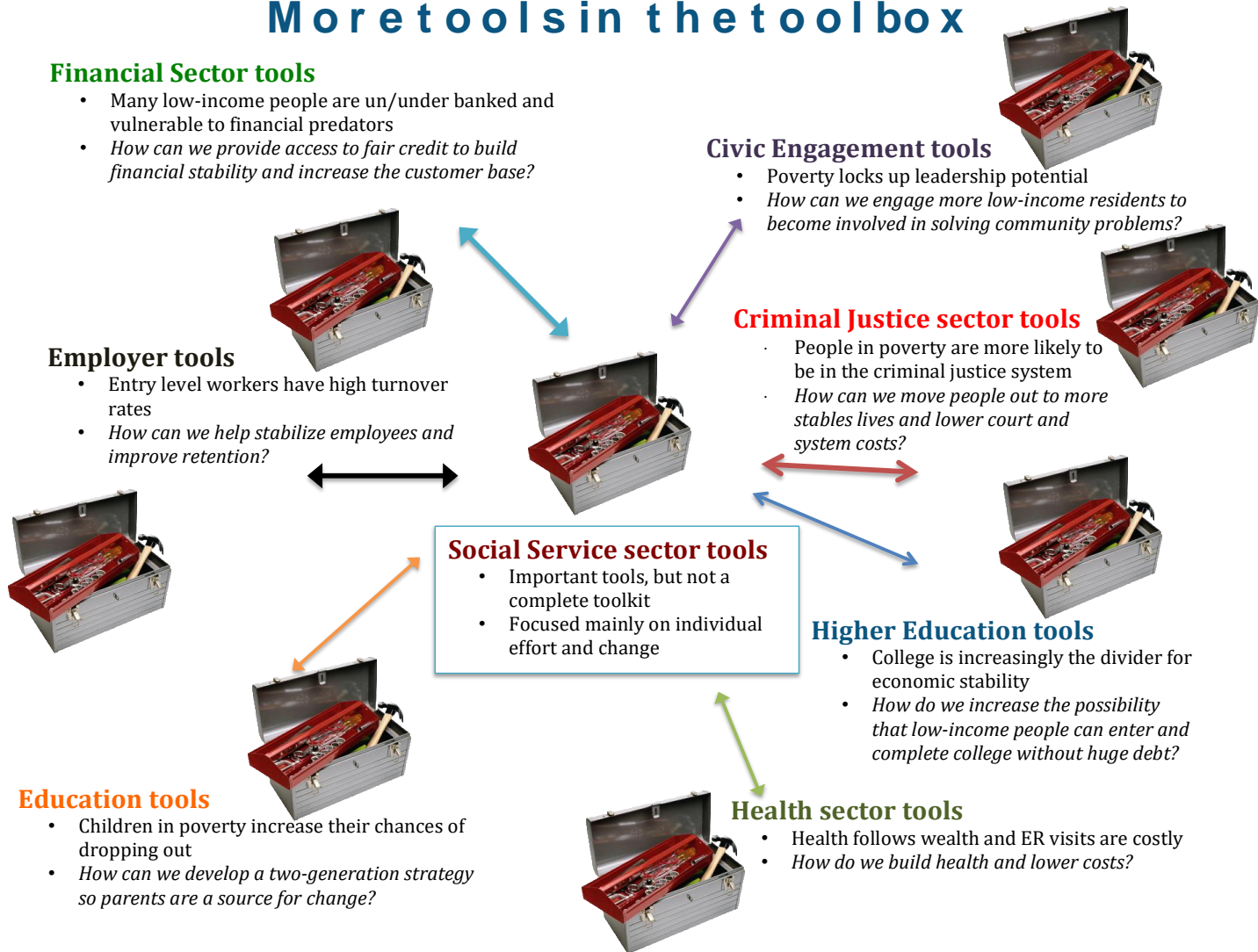
- Important tools, but not a complete toolkit
- Focused mainly on individual effort and change

## Employer tools

- Entry level workers have high turnover rates
- *How can we help stabilize employees and improve retention?*

## Education tools

- Children in poverty increase their chances of dropping out
- *How can we develop a two-generation strategy so parents are a source for change?*





# Additive Approach

The wider the range of rules you have, *the more choice you have.*

This is true for  
the individuals **AND**  
for organizations.



# *GETTING AHEAD* IS A PROCESS

- How long would it take you to move up an economic class?
- What would you have to do new or different?
- What supports would help you?



# Think years...



... think generations. **Think TWO generations.**

# Getting Ahead Theory of Change

- People in poverty are **problem solvers**
- Living in poverty **makes it hard to change**
- Understand the big picture
  - poverty is about more than the choices people make.
- Also important to learn how poverty impacts individuals.



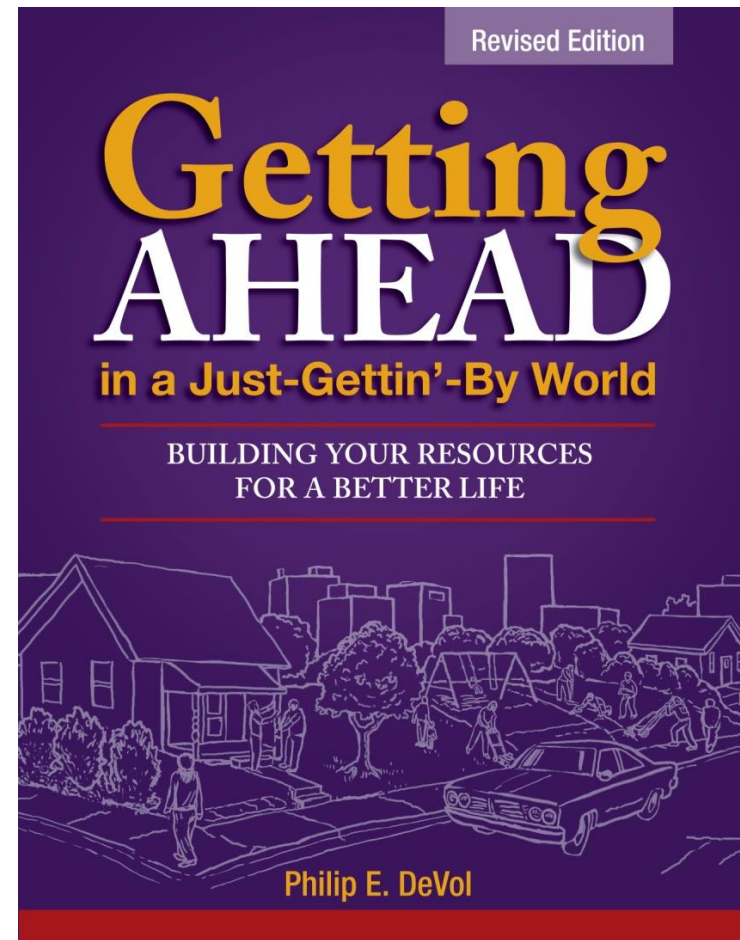
# Getting Ahead is not life skills

- **50 hour class in 16 three hour modules**
- **Incentives** provided
- **Community:** safety & belonging & commitment
- **Opportunity** for dialogue and reflection
- **Role models:** facilitator and co-facilitator
- **Efficacy:** I can change & I can change the community
- **Positive feedback:** from co-members & facilitators (middle class)
- **Power:** goals + choice + ability to make and implement your own plan



# Statistically Significant Changes

- Across **nine** psychosocial indicators including
  - **Self Efficacy**
  - **Hope**
  - **Future planning**
- Improved # of **physical and mental health days** each month





*If you want to change **the world**,  
change **the metaphor***

James Campbell

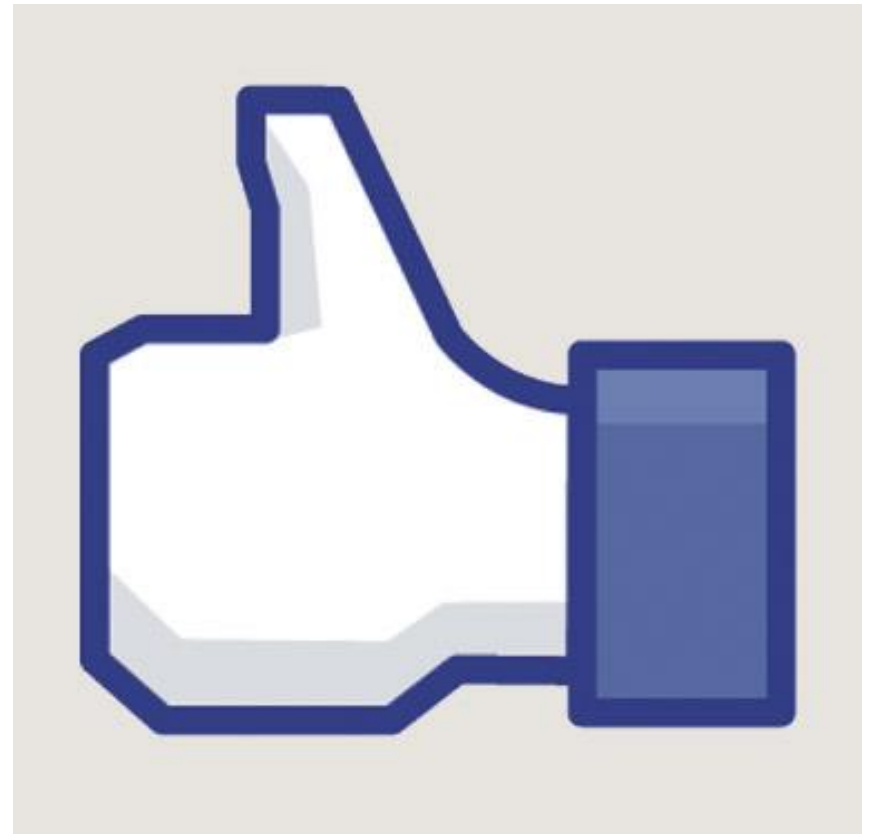


# Make the shift from

## Problem Orientation



## Resource Orientation





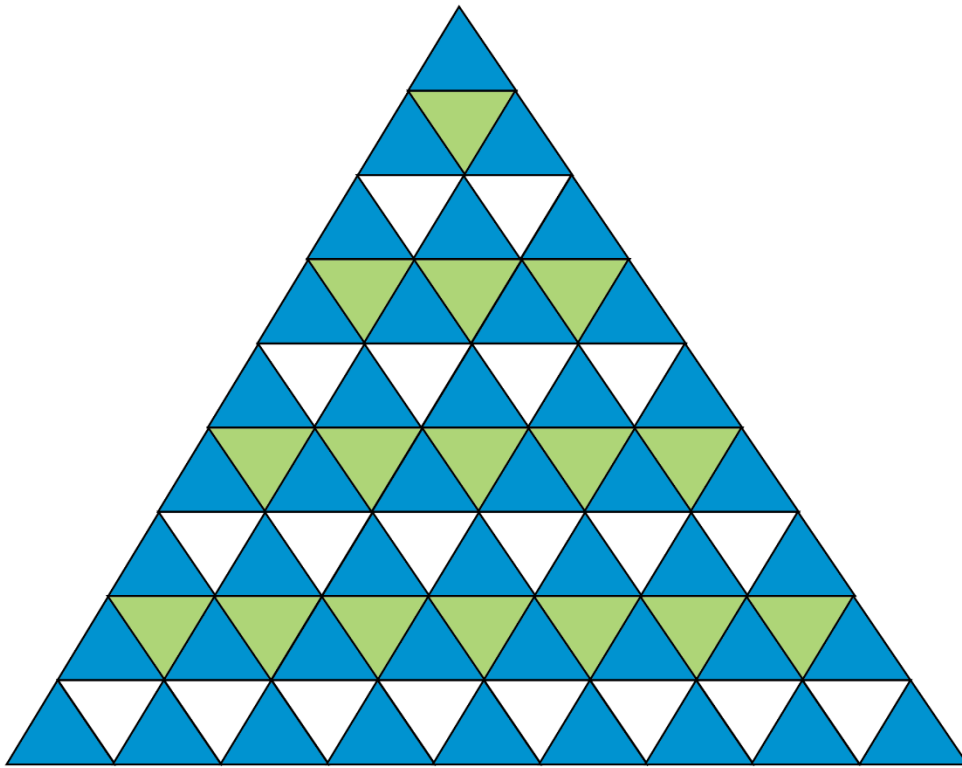
*By changing our perspective and our actions, we can look at each person caught in poverty as a potential asset in the economic development of our region and move from managing poverty to ending it.*

How do we see and  
tap into strengths?



# resilience

1. The process of **persisting in the face of adversity**
2. Progresses by accumulating small successes that occur side by side ***with failures, setbacks, and disappointments.***
3. Allows you to **honor** the efforts people are making to help themselves ***whether or not those efforts lead to positive results***
4. Vehicle for expressing the ***respect and affirmation*** needed to **persist.**



**MOLEHILLS TO MOUNTAINS**

Accumulated risk and resources

- How does **risk** add up?
- How do **resources** add up?

# Building Relationships

No significant learning  
happens without a  
significant relationship *of*  
*mutual respect.*

James Comer



# Poverty Interrupted

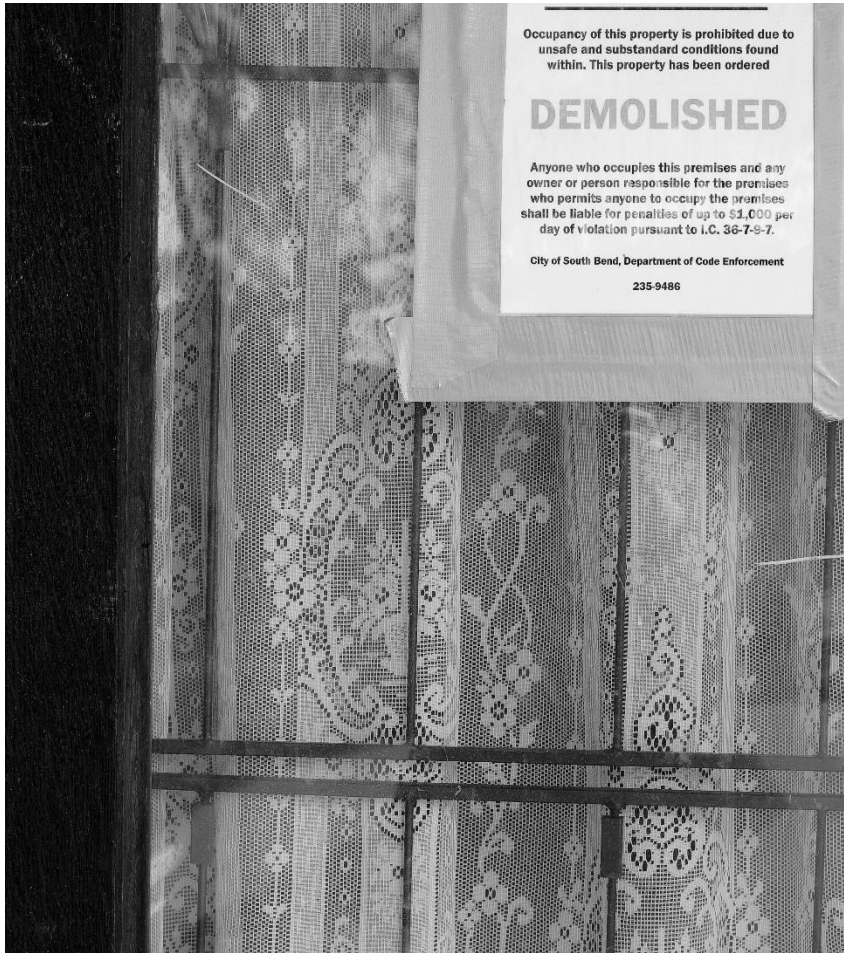
- “We contend that the ***burden of change*** rests primarily with the individuals and organizations **who have the power to design programs and systems in ways that take universal human tendencies into account.**”

# Poverty negatively affects:

- Education outcomes
- Health outcomes
- The ability to get, keep and attract jobs, especially self-sufficient wage jobs
- Community sustainability

*Doing nothing* costs ***something...***

# Can we commit to creating a community where *everyone* lives well?





Can we commit to creating schools where  
***every child*** does well?



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ENDING  
POVERTY  
NOW